

KANHU PRASAD SUKLA

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kanhuprasadsukla1@gmail.com



Career objective:

Result oriented professional with experience In accelerated growth, business reengineering, and financial restructuring. frequently praised as hard-working by peers. I can be relied upon to help your team achieve Its goal.

Professional experience:

1. Retail Sales Trainer :-6 Months ICA EDU SKILL Bhubaneswar

- Developed training procedures and program curriculum to support corporate objectives.
- Co-ordinated participant recruitment and training program placement.
- Maintained records of complicated training and required recertification.
- Monitored and evaluated training activities and program effectiveness.
- Demonstrated ability to manage multiple tasks while remaining adaptable and flexible.

2. STORE-INCHARGE :- 6 Months SPSI JAJPUR

- Oversee stock levels, order merchandise, and maintain accurate inventory records.
- Ensure excellent customer service standards are met and resolve customer complaints.
- Prioritize tasks, manage multiple responsibilities, and maintain a high level of organization.
- Handle customer complaints, employee conflicts, and other store-related issues.
- Manage store finances, including handling cash, credit card transactions, and balancing the cash register.
- Implement measures to prevent shoplifting, theft, and other security breaches.
- Analyze sales data, customer feedback, and store performance to optimize operations.

3. STORE MANAGER:- 2 Years Sri Sai Sales Chandikhole, Jaipur.

Oversaw day to day store operation to foster efficient and profitable operation.

- Solved problems and resolved conflicts for team members and customers.
- Evaluated customers feedback and complaints to locate weakness and improve service.
- Monitored customer service levels and implemented necessary changes to improve customer satisfaction.
- Set sales targets and budgets for team leads and employees to follow.
- Stocked and organized products in storage spaces and retail shelves.
- Analyzed sales numbers and performance metrics to locate deficits and implement process. • Leveraged new sales strategies to increase store revenue.

ON THE JOB TRAINING

1. Completed 1-month OJT as a Sales Associate at V-Mart Retail limited Cuttack.

2. Completed 1-month OJT as Team Leader at BIG BAZAAR Future group Bhubaneswar .

Professional Qualification

DEGREE	YEAR OF PASSING	Mark	Board/University	Name of institutions
B.voc Degree in Retail Management	2021	87%	Utkal University/RASCI	Baba Bhairaba Nanda Mahavidyalaya

Academic Qualification:

DEGREE	Year of passing	Board /University	Name of Institute
B.COM((HONS) Accounting	2018	Utkal University	B.B.(Auto) Mahavidyalaya, Chandikhole
+2 Commerce	2015	C.H.S.E	B.B.(Auto) Mahavidyalaya ,Chandikhole
Matriculation	2013	HSC	Dhanmandal High School. Dhanmandal

Computer Skills

PGDCA	2014	Semiotics Computer Education
Tally Champs, Tally Erp9	2016	Semiotics Computer Education
Computer Application	2017	Semiotic, Jajpur, Chitralkha
Google Digital Marketing	2020	Online Google

PERSONAL PROFILE

NAME:- Kanhu Prasad Sukla
 Father's Name :- Achyuta Nanda Sukla
 Mother's Name:- Jamini Sukla
 Date of Birth:- 09.05.1998
 Sex :- Male
 Nationality:- Indian
 Marital status :- Unmarried
 Address :- At:- Ramchandrapur,
 Po:- Dhanmandal,
 Dist:- Jajpur
 Pin:- 754024

Skills

Team Development.
 Store Operation.
 Retail Inventory Management.
 Employee Training.
 Customer Service.
 Sales promotions.
 Maximizing Profitability.
 Multitasking and organization.
 Visual Merchandising
 Accounting & GST taxation
 Tally erp9, MARG software skills
 Computer application

Languages Known: English,Hindi, Odia, Bengali.**Signature**